

My Monthly Activity Plan

I must know my objectives and goals along with my plan for the month =
SUCCESS

“FAILING to plan is planning to FAIL”

TOTAL PERSONAL VOLUME GOAL:

- What is my total personal volume?

RETAIL VOLUME POINT GOAL:

- What is my retail sales goal?
- How many are my new customers?
- How many are re-orders?

RECRUITING GOAL:

- How many first line distributors will I sponsor this month?

PROMOTIONS GOAL:

- How many people am I bringing to the Saturday training?
- How many people am I bringing to the STS?
- How many people am I bringing to the Summit?
- How many people am I bringing to the LDW?

What promotions will I qualify for at LDW? (ie.VIP seating, Pres team experience etc)?

MARKETING PLAN GOAL:

What is the next level in the Marketing Plan (MP) I am focusing on this month?

What are my three (3) Daily Methods of Operation (DMO)?

1. Method 1:
2. Method 2:
3. Method 3:

What is the number of 3---Day Trial packs I need to do weekly to hit my objective for my DMO for the month?

I must duplicate this worksheet with my team so they also have clear objectives for the month.

Name: _____ **Date:** _____

(Complete and send monthly to your mentor)